HELP SCOUT – ANALITICS

JUNE, 2020

JUNE 2020 E-MAIL VOLUME

Unfiltered View

| Email Conversations 4,507 | Messages Received 4,765 +10% |
|-----------------------------------|------------------------------|
| Replies Sent 1,373 +23% | Emails Created 638 -2% |
| Resolved 458 +33% | Resolved on First Reply |

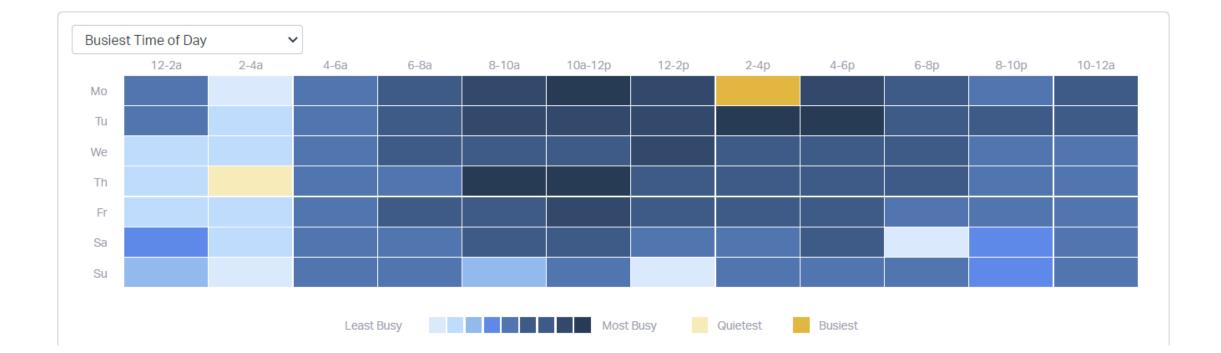
Removing Internal Process

Email ConversationsMessages Received2,89931%3,157Replies SentEmails Created1,37323%Resolved5354583%



E-MAIL VOLUME

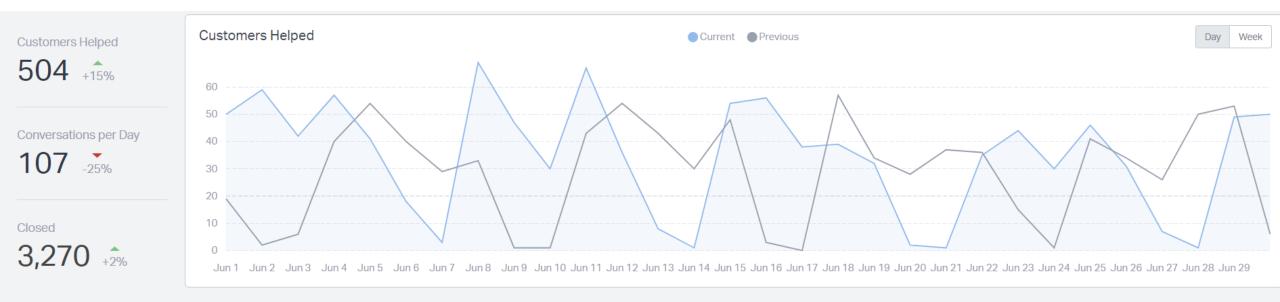
E-MAIL VOLUME BY DAY AND TIME



MOST ACTIVE CUSTOMERS ARE OUR OWN INTERNAL PROCESS

| Saved Replies | # | % | Δ |
|--|-------------------|------|---------|
| Tenancy Verification | 48 | 1% | 1% |
| Application Submitted | 39 | 1% | 1% |
| Employment Verification | 38 | 1% | 1% |
| Termination Notice - Owner | 2 | 0% | 0% |
| Tenant Uni | 2 | 0% | 0% |
| Show all 11 | | | |
| Most Active Customers | | | # |
| Pllc (do Not Reply) Property Solutions of Utah | | | 505 |
| Chernosky Lori - Voicemail Box 108 | | | 332 |
| Tenant Turner | | | 243 |
| Amy Araneda | | | 93 |
| support@leadsimple.com | Activate Wind | lows | 92 |
| Show top 50 | Go to Settings to | | indows. |

EMAILS BY EMPLOYEE



| Your Team | Replies 🗸 | Customers Helped | Happiness Score |
|------------------|-----------|------------------|-----------------|
| Ana Jasso | 568 | 301 | 60 |
| Ivett Villanueva | 317 | 148 | 100 |
| Rebecca Morris | 278 | 97 | 100 |
| Oscar Escarcega | 158 | 68 | 100 |
| Jason Wolf | 52 | | tivate Windows |

RESPONSE TIME – COMPANY OVER ALL

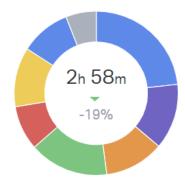
Response Time

3h 56m

-

-18%

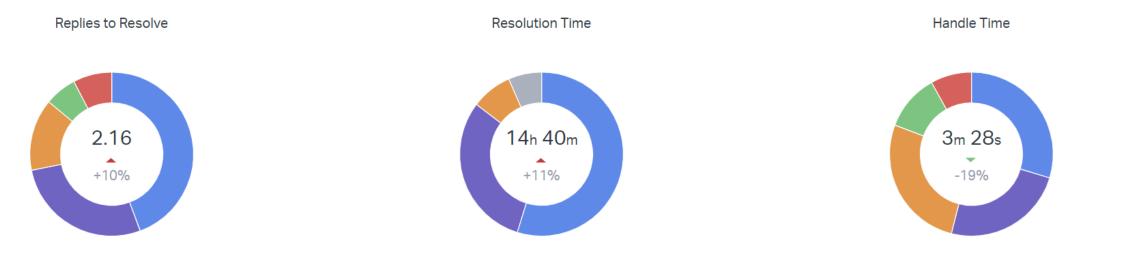




| Time | % | Δ |
|-------------|-----|-----|
| < 15 min 📕 | 21% | 7% |
| 15-30 min 📕 | 9% | 3% |
| 30-60 min 📕 | 12% | <1% |
| 1-2 hours | 17% | -1% |
| 2-3 hours | 8% | -4% |
| 3-6 hours | 14% | -2% |
| 6-12 hours | 11% | -2% |
| 12-24 hours | 5% | -1% |
| 1-2 days | 2% | -1% |
| 2+ days | <1% | <1% |

| Time | % | Δ |
|-------------|------------------------------|------------------|
| < 15 min 📕 | 23% | 6% |
| 15-30 min 📕 | 13% | 3% |
| 30-60 min 📕 | 12% | <1% |
| 1-2 hours | 16% | -2% |
| 2-3 hours | 9% | -2% |
| 3-6 hours 📒 | 12% | -3% |
| 6-12 hours | 10% | -2% |
| 12-24 hours | 4% | -2% |
| 1-2 days | <1% Activate Windows | <1% |
| 2+ days | Go to Settings to activate W | /indow î% |

RESOLUTION



| Replies | % | Δ | Resolution Time |
|---------|-----|-----|-----------------|
| 1 | 44% | -7% | 2h 54m |
| 2 | 28% | <1% | 9h 2m |
| 3 📕 | 14% | 3% | 23h 7m |
| 4 | 6% | 2% | 1d 8h |
| 5+ 📕 | 8% | 2% | 3d 0h |

| Time | % | Δ |
|------------|-----|-----|
| < 4 hours | 55% | 4% |
| 4-24 hours | 31% | -5% |
| 1-2 days 📕 | 8% | <1% |
| 2-4 days | 4% | -0% |
| 4+ days | 3% | <1% |

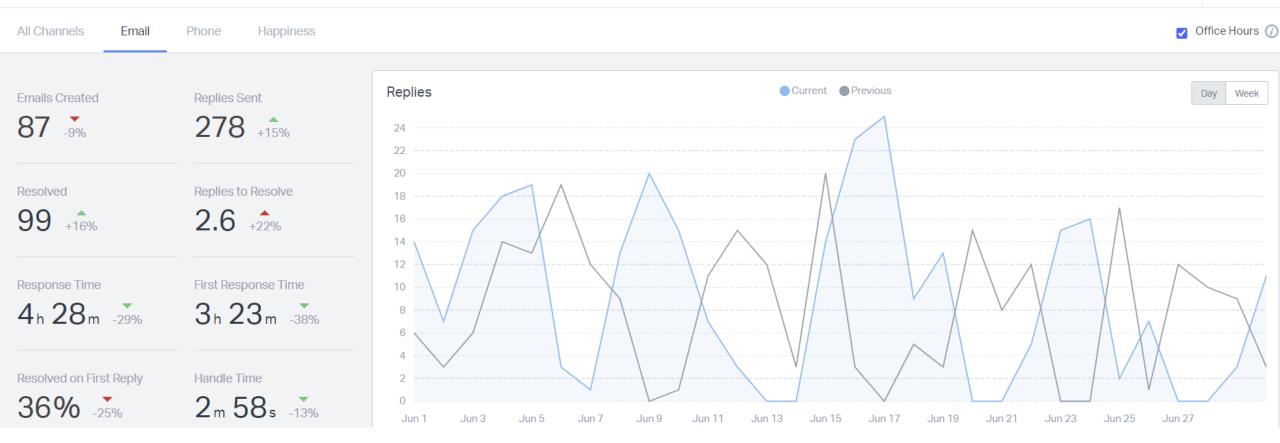
| Time | % | Δ |
|------------|----------------------------|------------------|
| < 1 min 🔳 | 30% | 1% |
| 1-2 min 📕 | 24% | 5% |
| 2-5 min 📕 | 27% | <1% |
| 5-10 min 📕 | 11% Activate Windows | -5% |
| 10 min+ 📕 | Go to Settings to activate | Window 2% |

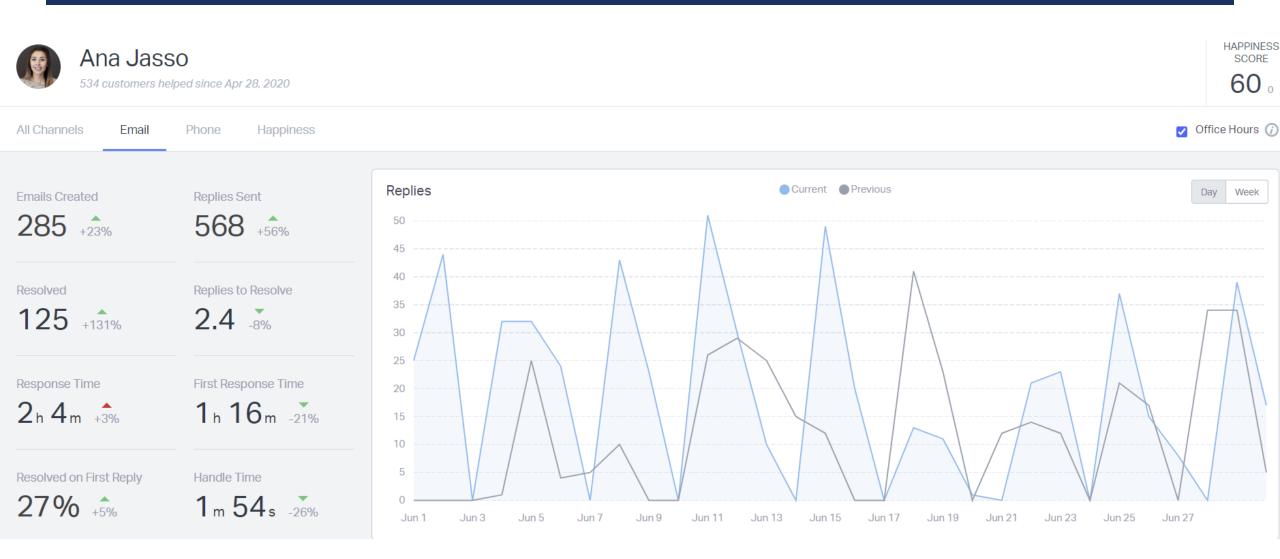


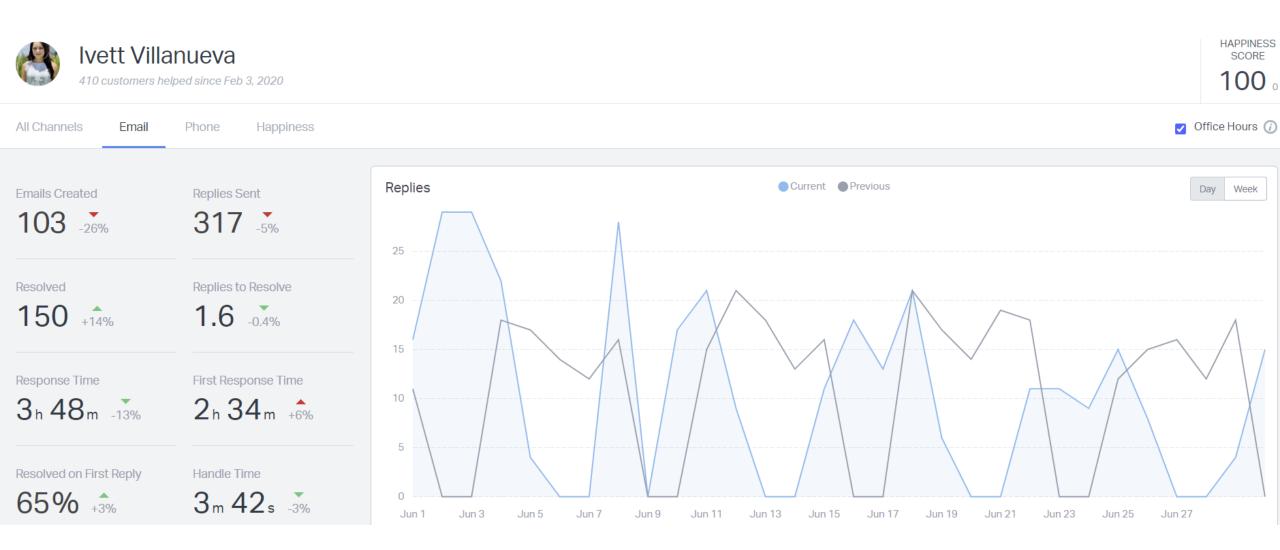
Rebecca Morris

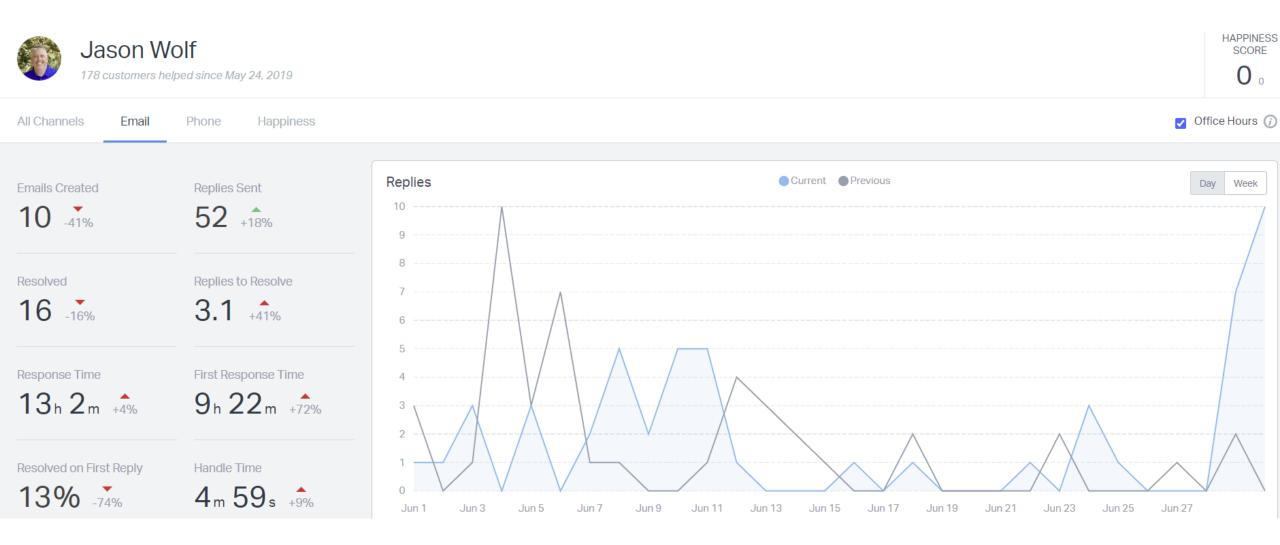
343 customers helped since Sep 15, 2019

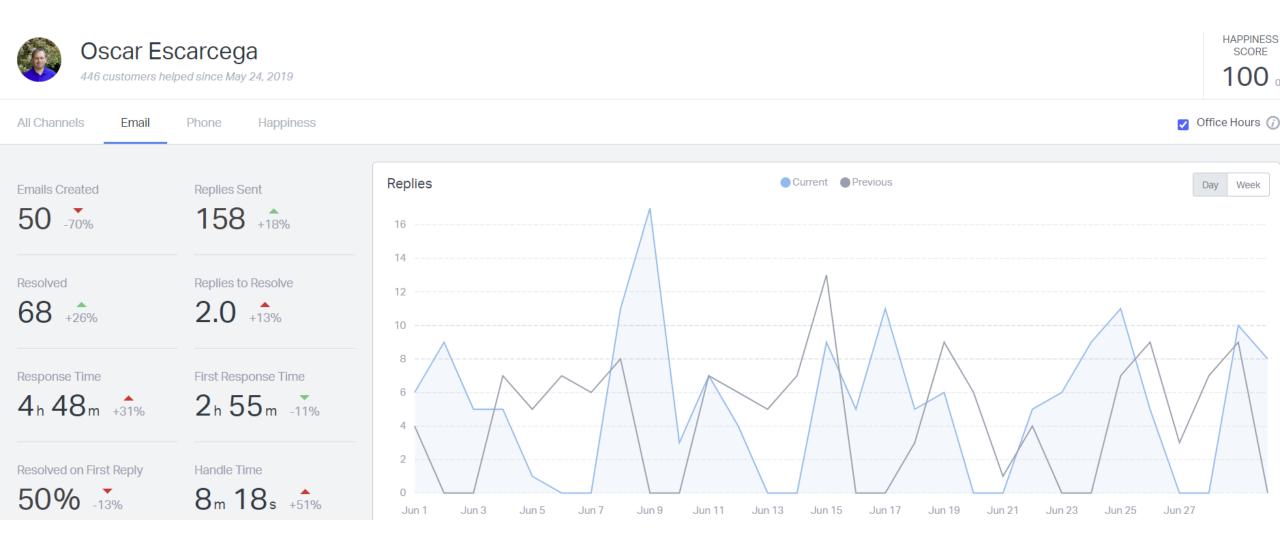
HAPPINESS SCORE 100 0

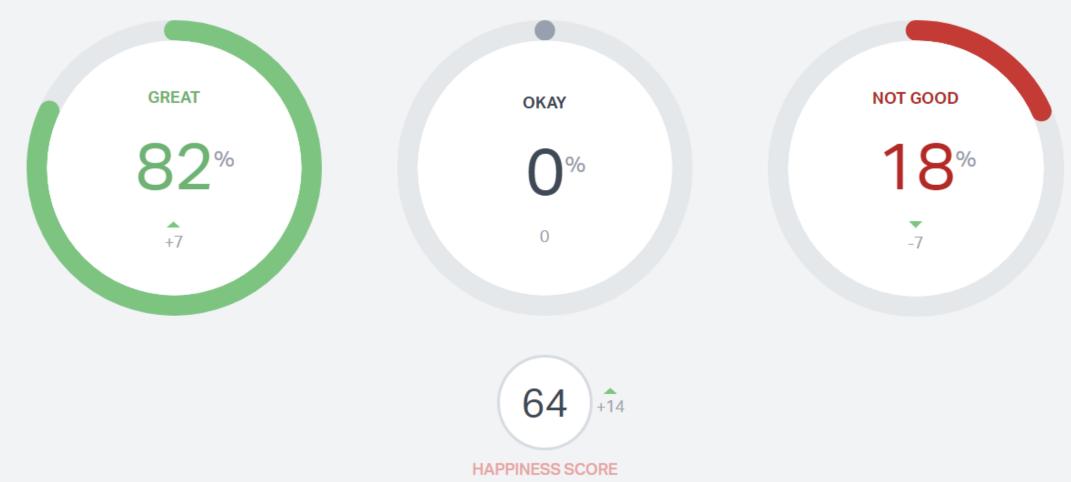












based on 11 ratings from 2% of customers

Ratings

| # | Customer | User | Date | Rating | Comment |
|-------|-----------------------|------------------|--------|----------|--|
| 36419 | Suk Tamang | Jason Wolf | Jun 29 | Not Good | I'm so regret to choose you guys for management |
| 36155 | Teddi Wilson | Ana Jasso | Jun 26 | Great | |
| 36180 | Cosette King | Ana Jasso | Jun 25 | Great | |
| 36049 | Waaye Haa | Rebecca Morris | Jun 24 | Great | |
| 30569 | Nirdesh Soni | Rebecca Morris | Jun 19 | Great | |
| 34641 | romeduck@aol.com | Ana Jasso | Jun 15 | Great | Thank you |
| 33192 | Mandy Roberson | Ana Jasso | Jun 11 | Not Good | I have received the exact same message several times with no actual new information or assistance. |
| 33610 | Jamie Walters | Oscar Escarcega | Jun 9 | Great | |
| 23658 | Sharon Loew | Jason Wolf | Jun 6 | Great | |
| 33058 | Gabby Collette | Ana Jasso | Jun 5 | Great | Great hard working couple |
| 32418 | Naveen Yadav Etaboina | lvett Villanueva | Jun 3 | Great | |

All Great Okay Not Good



THANKYOU